

PRESS RELEASE

10 August 2006

Xansa wins HR Outsourcing contract with Lloyds TSB

~Freeing up resources to focus on delivering improved HR support services~

Xansa, the outsourcing and technology company, has secured the first multi-process HR outsourcing deal within the UK financial services sector, by signing a 5 year contract with Lloyds TSB.

The service covers HR functions including administration, recruitment and existing helpdesks for training, advice and guidance and general queries. Xansa will work with Lloyds TSB to develop, host and support new recruitment and management information platforms and to transform HR processes.

The service will be delivered by around 150 people situated in Xansa's offshore delivery centres in India. Outsourcing HR processes to Xansa will enable the bank to improve the technology platforms underpinning its HR administration. The reengineering of HR processes will allow UK staff to focus on face to face support, policy guidance and other specialist HR services to employees and line managers.

Commenting on this announcement, Alistair Cox, Chief Executive said:

"This contract is an extension of our partnership with Lloyds TSB, which currently comprises IT outsourcing, finance and accounting outsourcing and a portfolio of complex industry-specific back office processes. It extends our strategic relationship to cover HR and makes Lloyds TSB a foundation client for Xansa's HR outsourcing services. The contract extends Xansa's corporate services profile and is a clear example of IT-enabled BPO which achieves great efficiencies and service improvements for clients."

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About Xansa

Xansa is an outsourcing and technology company. Committed to delivering guaranteed business outcomes through a combination of technology and process expertise, Xansa gives its clients the freedom to do more with their business. Strong relationships, commercial innovation and an integrated Indian delivery capability ensure that Xansa drives real and long-term cost reductions, performance improvements and new ways of working tailored to each client. The services Xansa provides are Business and Technology Consulting, IT Implementation, IT Outsourcing and Business Process Outsourcing. Head-quartered in Reading, Berkshire, Xansa is listed on the London Stock Exchange (LSE: XAN) and has over 8000 people in the UK and India.