

Xansa Inch Level Perspectives on Outsourcing

Interactive Executive Webinar



Transforming Finance & Accounting: Insights from both sides of the Atlantic

May 10, 2005 Tue | 1630 – 1730 BST | 0830 - 0930 PT | 1030 - 1130 CT | 1130 - 1230 ET

Speakers

- Ross Docksey | Partner | Sonnenschein
- Phil Morris | Consultancy Director | Morgan Chambers
- Fraser Winterbottom | Managing Director – F&A | Xansa



Who should attend?

CFOs, Outsourcing Program Office, CXOs

How to Register?

Email sanjukt.saha@xansa.com to register



Ross Docksey is a partner at Sonnenschein Nath & Rosenthal LLP, a firm of 700 lawyers with offices in nine cities in the United States. Mr. Docksey is also the Chairman of the Global Technology & Outsourcing Group of Lex Mundi, the world's leading association of independent law firms with 160 member firms in 100 countries around the globe. Mr. Docksey has advised in connection with a significant number of finance and accounting outsourcing transactions including transactions involving BP Amoco, Amoco Canada, Unocal, Mirant Corporation, and KPMG. He was recently named by *FAO Today* magazine to its inaugural (2005) list of the Superstars of Finance and Accounting Outsourcing.



Phil Morris is a founding director as well as the CEO of Morgan Chambers' European operations, which he established in 1999. Morgan Chambers is a specialist management consultancy, the largest of its kind in Europe, and a major player on the global stage, helping organisations to positively source their Information Technology and Business Process services. Phil is also responsible for the development and delivery of Morgan Chambers' consultancy services. With previous "supply-and-demand" experience in IT and BPO, he specialises in sourcing strategy development, complex/global deals and financial services. Rejuvenating damaged relationships and repositioning contracts are key passions too.



Fraser Winterbottom is Managing Director of Xansa F&A Shared Services, a business unit of 1000 staff providing accounting, reporting, transaction processing and related IT services to Xansa clients including BT, MyTravel, O2 and to the Xansa/NHS joint venture. In 2001, Fraser planned Xansa's entry into BPO, and the provision of IT enabled services from India. Thereafter he led one of the largest BPO transactions in the European market, providing Finance & Accounting services to BT plc and O2, the initial contract value being over £280m for a 7 year service generating over £100m of savings for the clients, including the purchase of assets, the TUPE transfer of 570 staff, and the delivery of service from both the UK & India.

AGENDA

Introductions/Setting the Context Alistair Cox Chief Executive - Xansa	05 min
Finance & Accounting Outsourcing Ross Docksey <ul style="list-style-type: none">▪ Key differentiators in process & documentation▪ Traps for the unwary	20 min
A European Perspective on F&A Phil Morris <ul style="list-style-type: none">▪ Insights into F&A in Europe▪ Best Practice Examples	20 min
Right Blending offshore/onshore Fraser Winterbottom <ul style="list-style-type: none">▪ A case study of Migration▪ Continuous Improvement	15 min
Opt in Q&A Session Open to all attendees	15 - 30 min